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Bryant L. VanBrakle Secretary Federal Maritime Commission 800 North Capitol Street, NW Washington, DC 20573 ORIGINAL

UNITED STATES ECEIVED

House of Representatives 6: 39

REP JENNIFER DUNN

September 24, 2003
FEDERAL MARITIME COMM

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## Dear Secretary VanBrakle:

It is my understanding that **UPS has** filed for an exemption from Non-Vessel Operating Common Carriers (NVOCCs) prohibition **from** entering into confidential contracts with their customers. Due to the operational characteristics of UPS, **I** am writing in regards to the UPS petition currently pending before the Federal Maritime Commission.

During the consideration of the Ocean Shipping Reform Act (OSRA) revisions of 1998, Congress carefully considered all aspects of the ocean shipping industry, including the role of NVOCCs. Based on the nature of ocean shipping at that time, Congress determined that NVOCCs should be regulated differently than vessel operators. In the late 1990s, most NVOCCs were small enterprises that neither owned vessels nor the cargo being shipped. In order to protect shippers and to guarantee liability coverage, Congress determined that NVOCCs should operate under a published tariff system when dealing with their customers.

UPS operates the most sophisticated, integrated, **intermodal** transportation network in the world, which includes air, rail, surface, and NVOCC transportation. Furthermore, UPS makes significant **annual** capital investments to its asset-based transportation infrastructure. These facts alone set **UPS** apart from the companies **that** first raised concerns about the regulatory status of NVOCCs.

While anticipating dramatic changes in the ocean shipping industry with the passage of **OSRA**, Congress did not contemplate how fast or how smoothly the market could adapt to these changes. By granting this petition, **the** FMC will **acknowledge** these changes, level the playing field between NVOCCs and vessel operators, and ultimately benefit ocean-shipping consumers around the world.

I am **hopeful** the FMC will give the UPS petition its utmost consideration and render an equitable decision on this matter based upon the merits of the case.

Best regards,

JENNIFER DUNN Member of Congress **UNITED STATES CONGRESSWOMAN** 

**8<sup>TH</sup>** DISTRICT, WASHINGTON

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TO: <u>Secretary Van Brak</u> le	FAX NUMBER: <u>707-523-0014</u>
DATE: 9/24/03	# of pages including this sheet:
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Allen Hager	Paul Schlegel
Angela Harper a	Yelena Vaynberg
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Comments: Please share with Secretary VanBrakle. A hard copy	
will be delivered shortly	